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| Business Intelligence/ Business Analyst  Ahmad khanzadeh | (+49) 1781 0723 54 | Sample@gmail.com  https://www.linkedin.com/in/ahmad-khanzadeh-188980348/  https://portfoliosample.com/  Amendestrasse 28,Berlin, Germany |

# Skills

* SQL (SQL Server, MySQL, PostgreSQL)
* Python (Pandas, NumPy, SciPy, MatPlotLib)
* Tableau
* Excel (VLookup, Conditional Formatting, Pivot Tables)
* Microsoft Power BI
* Data Analysis: DAX, M(Power Query),Data visualization
* Web Development (HTML,CSS,Javascript,React,Redux,PHP,Wordpress development,bootstrap,JQuery,git)
* Microsoft office
* SSIS Tabular

# Projects

**Otto Verkauf (Sales Decline Analysis)** – Personal Project – Microsoft Power BI, MySQL April 2020

* Utilized **MySql** to cleanup 148,000 orders from the **OLTP** system from whole Germany listings
* Identified reduced purchases from a key customer in northern Germany as the primary reason for sales decline and recommended actions to improve performance.
* Calculating new Measures to analyze data and visualized the data by using **Power BI** to compile a professional report
* Link: https://gitlab.com/ahmad.khanzadeh/otto-verkauf-dashboard

**HR-Analusierung (HR Analytics Dashboard)** – Virtual Client’s Project **–** Microsoft Power BI, Excel A Company in 2000’s

* Created a dashboard with **Power Bi** to help HR manager compare between different employee remote work and sickness
* Transformed and processed HR data by using DAX and Unpivot to ensure data completeness and validity
* Provided technical insights on how the working trips could affect the employees resign fully utilize the former company data
* Consulted with HR manager to determine the best days for meetings and employees with serious health problem
* Detecting the Main two groups with high resign level and the probable reason and introducing a prognosis for future employees
* Link: https://gitlab.com/ahmad.khanzadeh/hr-analusierung-dashboard

**Hotel Dashboard (Ibis Hotels)** – Virtual Client’s Project **–** Microsoft Power Bi, Web URL, Excel December 2019

* Utilized **Specific Date dimension** to perform relevant for hotel industry while analyzing 133,000 hotel booking in 3 month
* Performed data cleaning and custom **KPI**’s to successfully identified the major complaints for each Hotel in branch
* Detecting **3 main** customer channel platform and **3 new pricing Strategies** to improve Revenue
* Link: https://gitlab.com/ahmad.khanzadeh/hotel-dashboard

**Aldi Talk Churn Rate Analysis** – Personal Project **–** Microsoft Power BI, Excel Based on Kaggle dataset

* Utilized **PowerQuery** to clean up and extract data from 6687 customer and creating age **Bins** and calculating **churn rate**
* Transformed and filtered data by using aggregating and filtering function to improve reporting process
* Creating related visuals to extract **Insights** to identify churn probability and finding data based solution that can make customers Loyal
* Link: https://gitlab.com/ahmad.khanzadeh/alditalk

# Work Experience

Wordpress Developer-Hamkhan **–** Full Project **–** RemoteJuly 2022 - Feb 2023

* Designed and implemented an **account section** for customers to access their current course and track progress.
* Building a custom **WordPress theme** using **WooCommerce** to support e-commerce functionality for subscriptions.
* Manage website maintenanceincluding **backups**, **SEO**,**plugging maintenance** for 8+ months to ensure 100% uptime and **visibility**
* Integrating with Skyroom.com to facilitate virtual training sessions and collaborating with team to ensure met customer needs

Front-End developer – Kilid Company – Iran Feb 2020 - May 2022

* Collaborated with a cross-functional team of **20+ professionals**, including front-end developers, back-end developers, data scientists, UI/UX designers and SEO managers to deliver high-quality solutions.
* Contributed to **3 Version** of the web application, adding **8+ new features** for real estate managers using responsive web designe with **HTM**L, **tailwind CSS**, **JavaScript** libraries**, React.js** and **React-Redux Toolkit**.
* Develop **2 custom WordPress theme** and **1 WordPress Plugin** to connect the magazine section with the main site to improve user engagements and optimizing website performance by hosting WordPress theme on a separate server via using subdomain.
* Manage **website maintenance**, including magazine section backups for **16+months** and ensured the smooth operation of **16+wordpress plugins** across two websites.

Business Intelligence Analyst – Behroufaran – Iran Aug 2017 - Nov 2019

* Analyze **sales trends**, identified **market gaps** and recommending alternative products to potential customers.
* Gathering data from different sections and developing data **dashboard** for **HR** and **sales managers** using BI tools like Power Bi and Tableau)
* **Monitored** **top 5** customers accounts and provide tailored product recommendation to maximize revenue.
* Improved decision-making by identifying key sales patterns and presenting actionable insights to stakeholders

# Languages

English Fluent (C2 level with TOEFL IBT 97)

Deutsch Fluent (C1)

Persian Mother tongue

arabic well communication (B1)

# Education

Master of business **Administration** – University Of Europe – Berlin, Deutschland Mars 2023- August 2024

Majors: Business Analytics, Operations and Supply-chains Management, International Business

Master of Drilling Engineering – Sharif University of Technology – Tehran, Iran Mars 2023- August 2024

Majors: Formation Damage-Emulsion-image analysis

Ranked **1st** in the University Entrance exam among all competitors from the country

Rank **3rd** in the program among all students

GPA: 18/20 (90%)

Bachelor of Science in Petroleum Engnineering – University Of Tehran – Tehran, Iran Sep 2012- Oct 2016

GPA: 16.36/20 (81.8%)

# Professional summary

Results-driven and versatile professional with experience in **Business Intelligence (BI)**, **Data Analysis**, **Front-End Development** and **Quality control**. Skilled in developing data-driven dashboards, Building responsive websites and optimizing processes.

Proficient in tools like Power BI, Tableau, SQL, Python, React.js and WordPress.

Fluent in English, Persian and German (C1 level) with a strong ability to adapt to multicultural environments.